



P.O. Box 983 Slidell, LA 70459-0983 USA
 (800) 545-6999 Fax (800) 228-6031
<http://www.bulksystems.com>

“MAKING BULK MATERIAL HANDLING CLEANER, SAFER & MORE PRODUCTIVE”

Field Service Time and Material Rates

Labor

<u>Classification</u>	<u>Straight Time/Hr</u>	<u>Time & Half/Hr</u>	<u>Double Time/Hr</u>
Project Manager*	\$91.00	\$136.50	\$182.00
General Foreman**	\$82.00	\$123.00	\$164.00
Supervisor***	\$72.00	\$108.00	\$144.00
Installation Technician	\$56.00	\$ 84.00	\$112.00

*Required on projects exceeding \$100,000

**Required on projects exceeding \$50,000

***Required on all installation projects

Note: Second (2nd) shift and third (3rd) shift work is billed at 1-1/7 times normal rate (8 hours pay for 7 hours worked).

Note: Monday-Friday 7:00 am-3:30 pm is considered normal straight time. Overtime is charged for all hours over eight per day. All hours worked on Saturday are billed as overtime. Sundays and holidays are billed at double time.

Travel

\$56.00/Hour each member of crew for travel from Slidell, LA to customer job site and back to Slidell, LA at completion of project. All travel hours on Saturday are billed as overtime. Travel hours on Sundays and holidays are billed at double time.

Per Diem

\$125.00/Day each member of crew for on-site work days and travel days.

\$35.00/Day each member of crew for on-site work days over 12 hours that do not include hotel stay.

Mark-ups

Airline Tickets/Rental Cars	15%
Mark-up on materials/Rental Equipment	15%

Equipment Charges

1. Coveralls and/or special Personal Protective Equipment will be charged at cost plus 15%.
2. Contractor owned equipment will be billed per the following list:

<u>Item Description</u>	<u>Minimum</u>	<u>Price/Hour</u>	<u>Price/Week (5days)</u>
Truck #1-F450 Flat Bed	4 Hour	\$45.00	\$1,800.00
Truck #2-3500 Dually	4 Hour	\$35.00	\$1,400.00
Truck #3-3500w/Tool Bed	4 Hour	\$42.00	\$1,680.00
Truck #4-2500	4 Hour	\$35.00	\$1,400.00
Truck #5-F150	4 Hour	\$35.00	\$1,400.00
Truck #6-1500	4 Hour	\$35.00	\$1,400.00
Job Site Office/Tool Trailer	4 Hour	\$65.00	\$2600.00
Job Site Tool Trailer	4 Hour	\$52.00	\$2080.00
Flat Bed Trailer	4 Hour	\$31.00	\$1,240.00
	<u>Minimum</u>	<u>Price/Hour</u>	<u>Price/Day</u>
480V Generator	4 Hour	\$ 79.00	\$ 315.00
185 Air Compressor	4 Hour	\$ 46.00	\$ 184.00
Plasma Cutter	4 Hour	\$137.00	\$ 490.00
Air Tugger 5,000 Lbs.	4 Hour	\$40.00	\$ 158.00
Air Tugger 15,000 Lbs.	4 Hour	\$66.00	\$ 263.00
Vulcanizing Press up to 72"	4 Hour	\$ 79.00	\$ 315.00
Vulcanizing Press up to 120"	4 Hour	\$132.00	\$ 525.00
Belt Winder	4 Hour	\$ 79.00	\$ 315.00
Repair Press	4 Hour	\$ 53.00	\$ 211.00
Belt Stand	4 Hour	\$ 33.00	\$ 132.00
Confined Space Equipment	4 Hour	\$163.00	\$ 653.00